

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 00294 131023Z
ACTION COME-00

INFO OCT-01 EA-12 EB-08 ISO-00 CCO-00 PASO-00 /021 W
-----005183 131056Z /10

R 130804Z JAN 78
FM AMEMBASSY SEOUL
TO SECSTATE WASHDC 8675

UNCLAS SEOUL 0294

E.O. 11652: N/A
TAGS: N/A
SUBJECT: SCOTT PAPER CO.

TO: MR. ROBERT X. MILLER
SCOTT PAPER CO.
COMMERCIAL PRODUCTS SCOTT PLAZA 2
PHILADELPHIA, PA 19113
TEL: (215) 521-5000

REF YOUR DEC. 28 CABLE AND OUR JAN. 11 TELECON.

I MET WITH MR. CHO HAI-HYUNG (HARRY CHO) JAN. 12. HE IS AGREE-
ABLE TO TRAVEL TO TOKYO TO MEET WITH YOU PREFERABLY JAN. 30
OR ALTERNATIVELY JAN. 31, TO DISCUSS MATTERS OF MUTUAL INTEREST.
MAIN PURPOSE OF SUCH MEETING, FROM HIS STANDPOINT, WOULD BE
TO GET ACQUAINTED. MR. CHO EXPRESSED HIS HIGH REGARD FOR SCOTT
PAPER CO. BUT ALSO ASKED THAT YOU BE INFORMED THAT SSANGYONG
DOES NOT WISH TO INTERFERE WITH ANY OBLIGATIONS SCOTT MIGHT
STILL HAVE TO ANY OTHER KOREAN COMPANY. MR. CHO ALSO NOTED
THAT SSANGYONG HAS BEEN HOLDING DISCUSSIONS WITH CERTAIN
UNIDENTIFIED EUROPEAN COMPANIES, AND THAT ONE OR MORE SEEMS
VERY INTERESTED. IN PRINCIPLE, HOWEVER, HE WOULD PREFER
DEALING WITH AN AMERICAN FIRM. MR. CHO WOULD PREFER SPENDING
NO MORE TIME IN TOKYO THAN NECESSARY (ONE DAY OR OVERNIGHT
VISIT), AND SO WOULD APPRECIATE KNOWING FOR SURE WHETHER
JAN. 30 WOULD BE CONVENIENT FOR MEETING, AND IF SO WHEN
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AND WHERE. BEST REGARDS. TOM STAVE, AMERICAN EMBASSY,
SEOUL.
SNEIDER

NOTE BY OC/T: SEOUL 294 PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

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